



eSALES REP

## eSALES REP

*Your sales reps access customer accounts ... anywhere, any time*

Your sales representatives can't be in the office every minute of every day. And with TRAVERSE eSales Rep, they don't have to be. eSales Rep gives your sales staff online, instant access to customer accounts 24 hours a day, 7 days a week.

### Benefits

- Sales reps can enter customer orders when they are away from the office: no phone calls, no faxes
- Double-check existing orders prior to contacting a client
- Get instant answers to customer inquiries online, eliminating the need to consult other employees on order status or inventory availability
- Full integration with TRAVERSE applications
- Flexible reporting - ease of access to data
- Accessible via web browser - from any location
- Improves your customer service
- Cuts administrative overhead costs by reducing the need for costly internal administrative resources to answer phones and respond to customer inquiries
- Instantly updates to TRAVERSE - no need to worry about double entry

**OPEN SYSTEMS INC.** "Your Trusted Business Partner"

Home > Account Information

Customer: ABCust, ABC Company, (219)-805-6782

Fiscal Year: 2002

Account Information		Period	Purchases	Invoices	Fin. Charges	Payments
<b>Credit</b>		1/1 - 1/31	0.00	0	0.00	1,500.00
Credit Limit	100,000,000.00	2/1 - 2/28	0.00	0	0.00	0.00
Terms:	0% Disc, Net 30	3/1 - 3/31	13,185.48	5	0.00	2,716.79
<b>Sales</b>		4/1 - 4/30	36,203.89	16	0.00	26,100.00
Last Invoice Number	WEB-00000067	5/1 - 5/31	0.00	0	0.00	0.00
Last Sale Date	04/29/2002	6/1 - 6/30	0.00	0	0.00	0.00
<b>Balances</b>		7/1 - 7/31	0.00	0	0.00	0.00
Current Due	11,029.53	8/1 - 8/31	0.00	0	0.00	0.00
New Finance Charge	0.00	9/1 - 9/30	0.00	0	0.00	0.00
Unpaid Finance Charge	0.00	10/1 - 10/31	0.00	0	0.00	0.00
Balance 31-60	16,841.89	11/1 - 11/30	0.00	0	0.00	0.00
Balance 61-90	0.00	12/1 - 12/31	0.00	0	0.00	0.00
Balance 91-120	0.00	<b>Totals</b>	<b>49,389.37</b>	<b>21</b>	<b>0.00</b>	<b>30,316.79</b>
Balance 121+	0.00					
Unapplied Credit	5,578.57					
Total Due	22,292.85					

*Remotely access general information, account balance, and detail history for each of your customers.*



800 S. Frederick Avenue, Suite 101, Gaithersburg, MD 20877  
Phone 1-800-451-7447 or visit [www.osasonline.com](http://www.osasonline.com)

## Functions

- Account Information
- Statement Information
- Invoice History
- Payment History
- My Pending Orders
- VeriSign Report

## Key Features

- Interface with VeriSign for credit card processing and receive VeriSign reports
- Post on-line payments
- Secured access to data
- Conduct wild card searches
- Real time information can be accessed around the clock for quick response
- Perform advanced inventory searches and see the additional descriptions and inventory pictures stored in TRAVERSE

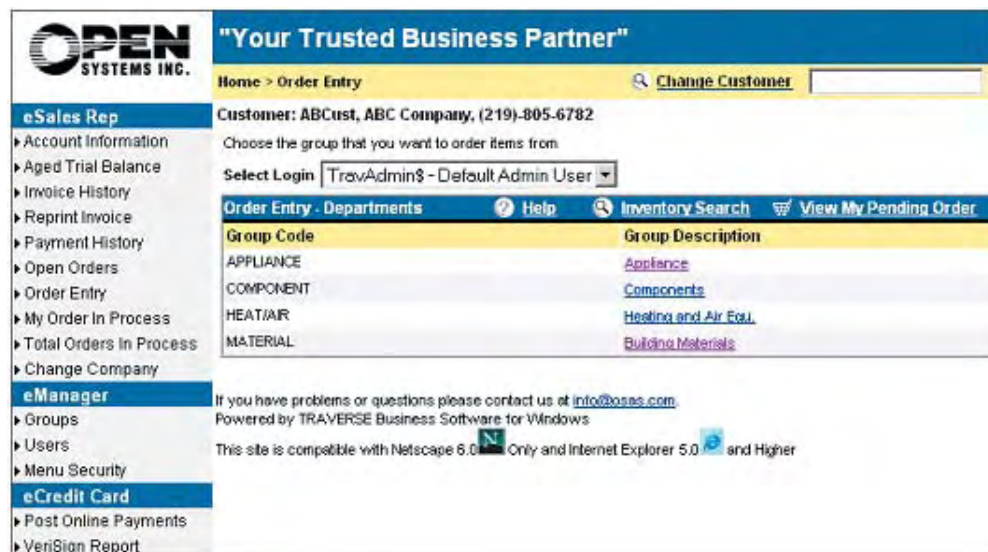
## Installation Options

- Hosted in a data center
- Single database - support is fully integrated to TRAVERSE accounting applications
- Purchase or lease finance options
- Multi-database support for added security between Internet and back office systems

## Architecture Highlights

### *Multi-tiered architecture utilizing:*

- Microsoft Windows 2000 Server
- Microsoft SQL Server
- Microsoft IIS
- Encrypted security where appropriate
- Flexible database structure
- Multi browser support
- Multilingual
- Scalable architecture
- Customizable



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Home > Order Entry [Change Customer](#)

Customer: ABCust, ABC Company, (219)-805-6782

Choose the group that you want to order items from



Select Login:

Order Entry - Departments [Help](#) [Inventory Search](#) [View My Pending Order](#)

Group Code	Group Description
APPLIANCE	<a href="#">Appliance</a>
COMPONENT	<a href="#">Components</a>
HEAT/AIR	<a href="#">Heating and Air Equ.</a>
MATERIAL	<a href="#">Building Materials</a>

If you have problems or questions please contact us at [info@osonline.com](mailto:info@osonline.com)

Powered by TRAVERSE Business Software for Windows

This site is compatible with Netscape 6.0  Only and Internet Explorer 5.0  and Higher

*Sales Reps can place orders & access inventory information specific to each customer.*