



Applied Business
Services, Inc.

2nd Quarter
2010

SAGE NONPROFIT SOLUTIONS NEWSLETTER

In This Issue:

The Latest and
Greatest with
Sage MIP

PCI Compliance
for Nonprofits

New Sage
Online
Community

Authorized Partner

The Latest and Greatest with Sage MIP Introducing New Modules and Fundraising Features

We're happy to announce a few exciting additions to your Sage MIP Fund Accounting system including 2 NEW modules for human resource management and a fantastic new online fundraising and event management tool that you'll be hearing a lot about in the coming months. So, let's jump in and take a closer look at the latest and greatest with Sage MIP Fund Accounting.

New Module: Human Resource (HR) Management

Most small and mid-sized nonprofits have limited staff available to handle the many aspects of HR management, compliance, and reporting. In fact, your HR staff probably spends a tremendous amount of time performing routine administrative tasks and manual data entry. But most nonprofits discover that once they automate those manual tasks, it has a profoundly positive impact on both the HR department and overall organization. That's where the new [HR Management Module](#) for Sage MIP Fund Accounting comes in.

In the same way that Sage MIP Fund Accounting automates your accounting operations, the HR Management Module automates all aspects of managing your workforce including employee benefits, time and attendance, training, compensation management, compliance, reporting (including FMLA, Vet and EEO) and more. Since it's fully integrated with Sage MIP Payroll and General Ledger, you'll eliminate duplicate data entry, reduce the cost of compliance, automate reporting and other repetitive processes, and have your HR department running like a well-oiled machine!

New Module: Employee Web Services

The new Employee Web Services Module allows employees and managers to securely enter, update, and approve timesheets and other records online. With the self-service feature, employees can securely log on, enter time, and update personal information from wherever they have an internet connection. They can also update and print benefits and deductions, review payroll history and W-2 information, and receive messages from your organization or managers - all of which relieves the administrative burden of HR record keeping, document requests, and record changes.

Sage Fundraising Online

There's no doubt that the internet has become increasingly important for fundraising organizations. That's why we think you'll be interested in the new [Sage Fundraising Online](#) that helps nonprofits manage events, increase giving and encourage online participation by donors. Among the many fabulous features it offers, Sage Fundraising Online makes it easy to accept donations and place donation forms anywhere on your website, launch a rapid response campaign in hours (not days!), and quickly set up cost-effective online events. And because the service is hosted online by Sage, you can *pay-as-you-go* reducing upfront costs and allowing you to take advantage of the latest and greatest in technology without any software to install or new technology to implement.



[Contact us](#) and we'd be happy to follow up and discuss how these new modules and features can help streamline your nonprofit operations.

PCI Compliance for Nonprofits

Most nonprofits accept payments and/or contributions by credit card. To protect sensitive financial data, the payment card industry has developed a set of standards known as the **Payment Card Industry Data Security Standard**, or simply **PCI-DSS**. Many nonprofits are scrambling to get up to speed on PCI-DSS prior to the mandatory compliance deadline on **July 1, 2010**. Let's take a closer look and determine the implications of PCI-DSS.

Becoming PCI-DSS Compliant

Developed & enforced by the 5 major credit card networks including Visa, MasterCard, JCB, American Express, and Discover, PCI-DSS requirements apply to all businesses or organizations that store, process, and transmit cardholder data - **regardless of size or number of transactions**. There are 12 requirements that fall into 6 categories as follows:

- **Build and maintain a secure network** - includes firewalls and passwords
- **Protect cardholder data** - data encryption and storage procedures
- **Maintain a Vulnerability Management Program** - anti-virus and operating system security
- **Access Control Measures** - covers both electronic and physical access and handling of sensitive data
- **Monitoring and Testing Networks** - schedule regular tests of security measures
- **Information Security Policy** - formalized security policy that's updated and distributed regularly

What It Means for You

While all of these requirements seem like common sense, there are several misconceptions about the types of businesses or organizations that are subject to compliance. To be clear, **all organizations that store, process, or transmit cardholder information are subject to PCI-DSS compliance by July 1st** - regardless of organization size or number of

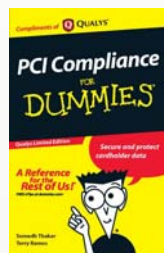
transactions processed. If you are not compliant, you run the risk of hefty fines by the credit card companies and may lose your ability to process credit card transactions.

PCI-DSS Resources

There is a wealth of information and resources online to help ensure that you are compliant with the new PCI-DSS requirements by the July 1st deadline. In fact, Sage has published a few helpful articles online including "[PCI Fact and Fiction: What Matters to Nonprofits](#)" as well as answers to **Common PCI Compliance questions**. You'll also find complete details on the official PCI Security Standard website at www.PciSecurityStandards.org.

The Lighter Side of PCI-DSS

[Contact Us](#) and we'll email you a **FREE** copy of the e-book "**PCI Compliance for Dummies.**"



This comprehensive e-book explains how to comply with PCI-DSS requirements in plain English and in a light-hearted fashion.

Please be sure to contact us if you have specific questions about PCI-DSS compliance and your Sage MIP Fund Accounting system.

NEW SAGE ONLINE COMMUNITY

A new online community has been launched for Sage nonprofit customers. It offers a wealth of information including tips and tricks, blogs, and customer forums to help you make the most of your Sage MIP system. Check it out today at:

<http://community.sagenonprofit.com>

MAUREEN WILLIAMS | (800) 451-7447 | sales@clientaccess.com



CONTACT US ...

800 S. Frederick Avenue, Suite 101 | Gaithersburg, MD 20877 | (800) 451-7447 | www.notforprofitsoftware.com